

## uFoodin gives all SMEs the chance to start exporting their products.

In an industry where small businesses struggle to compete against market giants, standing out becomes challenging. Large companies have the capital and resources to look beyond their borders, something that for small and medium-sized enterprises (SMEs) remains a distant dream. In this article, we'll explore how uFoodin B2B Marketplace gives a chance to all those food industry companies dreaming of seeing their products on shelves around the world.

| uFoodin: Empowering Small and Medium Enterprises in Food Product Exportation

In the competitive world of the food industry, SMEs often face significant challenges when it comes to exporting their products beyond national borders. Previously, the process of finding sellers outside the country and establishing international contacts was costly and complicated, leaving SMEs with few opportunities to compete with large companies in the global market. However, with the advent of uFoodin, a B2B marketplace specializing in the food industry, this landscape is radically changing.



## | Democratizing International Food Trade.

uFoodin is democratizing international trade by providing SMEs with an accessible and cost-effective platform to export their products worldwide. Financial and logistical barriers are no longer an issue. No matter the size of your company; with uFoodin, you have access to a global network of sellers and buyers in over 195 countries. This means that SMEs can reach new markets and international customers without worrying about expensive logistical or financial processes.

For small businesses, taking the risk of doing business with a buyer on the other side of the world is a risk that could financially cripple them. One of uFoodin's major missions was to

eliminate this risk with their escrow payment system. The latter allows securing the funds, as B2B buyer always pay the entire goods 100% in advance and the funds will be released only once the supplier shows the goods have been shipped.



## | Facilitating Exportation and logistic.

In addition to leveling the playing field, uFoodin also simplifies the export process for SMEs. The platform offers tools and resources that make it easier to find international sellers and buyers, manage orders, and communicate with potential buyers. This allows SMEs to expand their operations efficiently and cost-effectively, without the need for a large infrastructure or experience in international trade.

You're probably thinking that hiring a specialized team to handle the logistics of your worldwide transactions must cost a lot of money, and you're right. uFoodin offers user-friendly tools with which you can effectively manage the logistics of your orders thanks to an Online Shipping Booking system, you can easily book & manage your international shipment from the pallet to THE containers, without prior knowledge and without spending an extra cent.

## I uFoodin levels the playing field for everyone.

The goal of uFoodin is to support the growth and expansion of all companies in the food industry by providing them with an accessible and cost-effective platform to reach new markets and customers worldwide. With uFoodin, you can take your products to a global scale without compromising your financial resources, allowing you to compete on equal terms with companies of any size.

uFoodin is committed to leveling the playing field and offering fair opportunities for all companies to thrive and succeed in the food industry.

uFoodin 2024